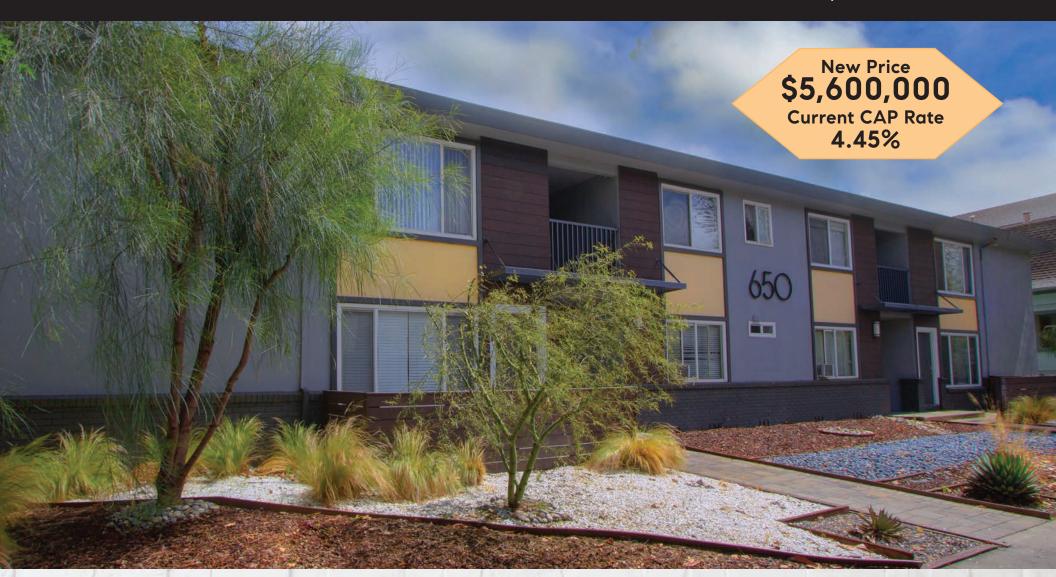
# Offering Memorandum

# **Exclusive Listing** 650 South 8th Street, San Jose, CA 95112

17-Units | Offered at: \$6,200,000



#### Cameron D. Foster

Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394

#### **Nate Gustavson**

Senior Vice President 415.786.9410 nate.gustavson@compass.com CA: 01898316

## COMPASS COMMERCIAL

## **Confidentiality & Disclaimer**

The information contained in the offering is confidential, furnished solely for the purpose of review by a prospective purchaser of the subject property. The material is based in part upon information supplied and in part upon information obtained by Compass Commercial from sources it deems reasonably reliable. No warranty or representation, expressed or implied, is made by the owner, Compass Commercial, or any of their respective affiliates, as to the accuracy or completeness of the information contained herein or any other written or oral communication transmitted to a prospective purchaser in the course of its evaluation of the Property. No legal liability is assumed or to be applied in connection with the information or such other communications. Without limiting the generality of the foregoing, the information shall not be deemed a representation of the state of affairs of the subject property or constitute an indication that there has been no change in the business or affairs of the subject property since the date of preparation of the information. Prospective purchasers should make their own projections and conclusions without reliance upon the materials contained herein and conduct their own independent due diligence, including engineering and environmental inspections, to determine the condition of the Property and the existence of any potentially hazardous material located at the site.

The Offering Memorandum was prepared by Compass Commercial. It contains select information pertaining to the subject property and does not purport to be all inclusive or to contain all of the information which a prospective purchaser may desire. All financial projections are provided for general reference purposes only and are based on assumptions relating to the general economy, competition and other factors beyond control and, therefore, are subject to material change or variation. An opportunity to inspect the subject property will be made available to qualified prospective purchasers. In the Offering certain documents and other materials are described in summary form. The summaries do not purport to be complete nor, necessarily, accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to independently review all documents.

The Offering is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Compass Commercial or the owner. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the subject property described herein.

The owner and Compass Commercial expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offer to purchase the subject property and/or to terminate discussions with any party at any time with or without notice. The owner shall have no legal commitment or obligation to any interested party reviewing the Offering or making an offer to purchase the subject property unless a written agreement for the purchase of the subject property has been fully executed and delivered by the owner and such party and any conditions to the owner's obligations there under have been satisfied or waived and then only to the extent expressly provided for therein. Compass Commercial is not authorized to make any representations or agreements on behalf of the owner.

Do not disturb tenants.

Please contact listing agent for showing instructions.

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## **EXECUTIVE SUMMARY**

| Address                    | 650 South 8th Street                |
|----------------------------|-------------------------------------|
|                            | San Jose, Califor <mark>ni</mark> a |
| County                     | Santa Clara County                  |
| APN                        | 472-24-006                          |
| Zoning                     | RM                                  |
|                            |                                     |
| Original Price             | \$6,200,000                         |
| New Price                  | \$5,600,000                         |
| Units                      | 17                                  |
| Price/Unit                 | \$329,412                           |
| Price/Sqft                 | \$573                               |
| Gross Building Square Feet | 9,769                               |
| Lot Size                   | 15,637                              |
| Year Built                 | 1958                                |
| Current Cap Rate           | 4.45%                               |
| Current GIM                | 13.98                               |
| Market Cap Rate            | 5.00%                               |
| Market GIM                 | 12.98                               |

#### **Building upgrades**

- Brand New Roof (2019)
- New Commercial Water Heaters (2019)
- Dual Pane Windows Throughout (2016)
- New Kitchen Countertops, Appliances, Cabinets in 15 of the 17 Units (2016)
- New Landscaping, Courtyard Pavers and Exterior Paint (2019)

#### Location

- San Jose State University → 3 blocks
- Downtown San Jose → 2-minute drive

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## PRO FORMA OPERATING SUMMARY

| PRO FORMA INCOME       | CURRENT   | PROJECTED |
|------------------------|-----------|-----------|
| Scheduled Gross Income | \$400,446 | \$431,556 |
| Less Vacancy (2.00%)   | (\$8,009) | (\$8,631) |
| GROSS OPERATING INCOME | \$392,437 | \$422,925 |

| New Property Taxes [1]    | \$65,392  |           |
|---------------------------|-----------|-----------|
| Special Assessments [2]   | \$761     |           |
| Sewer [3]                 | \$6,569   |           |
| Insurance [4]             | \$5,000   |           |
| On-Site Manager           | \$10,759  |           |
| Property Management [5]   | \$18,020  |           |
| Repairs & Maintenance [6] | \$9,350   |           |
| Gas & Electric [7]        | \$6,805   |           |
| Garbage                   | \$4,931   |           |
| Water                     | \$9,962   |           |
| Fire Extinguishers        | \$195     |           |
| Pest Control              | \$2,992   |           |
| Licenses & Permits        | \$2,417   |           |
| TOTAL EXPENSES            | \$143,153 |           |
| NET OPERATING INCOME      | \$249,284 | \$279,771 |



- [2] Special Assessments derived from 2021-2022 Tax Bill
- [3] Sewer derived from 2021-2022 Tax Bill
- [4] Insurance estimated at \$5.000/annual
- [5] Property Management at 4.50% of Scheduled Gross Income
- [6] Repairs & Maintenance averaged to \$550/unit/year
- [7] Gas & Electric, Garbage, Water are all actual from 2021 P&L

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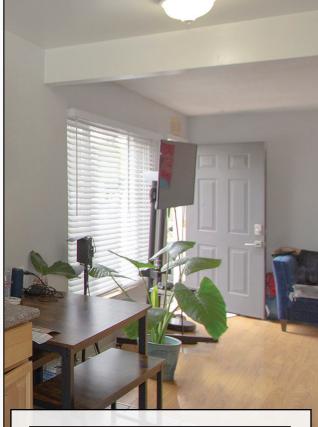
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## **RENT ROLL**

| UNIT | ТҮРЕ                | SQFT   | CURRENT RENT | MARKET RENT |
|------|---------------------|--------|--------------|-------------|
| 1    | 1-Bedroom/1-Bath    | +/-500 | \$1,650      | \$2,100     |
| 2    | 1-Bedroom/1-Bath    | +/-500 | \$1,732      | \$2,000     |
| 3    | 2-Bedroom/1-Bath    | +/-700 | \$2,334      | \$2,400     |
| 4    | 1-Bedroom/1-Bath    | +/-500 | \$1,872      | \$2,100     |
| 5    | 1-Bedroom/1-Bath    | +/-500 | \$1,650      | \$2,100     |
| 6    | 1-Bedroom/1-Bath    | +/-500 | \$1,785      | \$1,700     |
| 7    | 1-Bedroom/1-Bath    | +/-500 | \$1,875      | \$2,100     |
| 8    | 1-Bedroom/1-Bath    | +/-500 | \$1,875      | \$2,100     |
| 9    | 1-Bedroom/1-Bath    | +/-500 | \$2,047      | \$2,100     |
| 10   | 1-Bedroom/1-Bath    | +/-500 | \$2,025      | \$2,100     |
| 11   | 1-Bedroom/1-Bath    | +/-500 | \$1,875      | \$2,100     |
| 12   | 1-Bedroom/1-Bath    | +/-500 | \$1,850      | \$1,700     |
| 13   | 2-Bedroom/1-Bath    | +/-700 | \$2,048      | \$2,400     |
| 14   | 1-Bedroom/1-Bath    | +/-500 | \$2,150      | \$2,100     |
| 15   | 1-Bedroom/1-Bath    | +/-500 | \$2,050      | \$2,100     |
| 16   | 1-Bedroom/1-Bath    | +/-500 | \$2,100*     | \$2,100     |
| 17   | 1-Bedroom/1-Bath    | +/-500 | \$1,890      | \$2,100     |
| МО   | NTHLY RENT TOTALS   |        | \$32,808     | \$35,400    |
|      | Laundry Income      |        | \$355        | \$355       |
|      | Miscellaneous Incom | е      | \$208        | \$208       |
| AN   | INUAL TOTALS        |        | \$400,446    | \$431,556   |



#### NOTES

\* Unit is vacant and market rent is applied.

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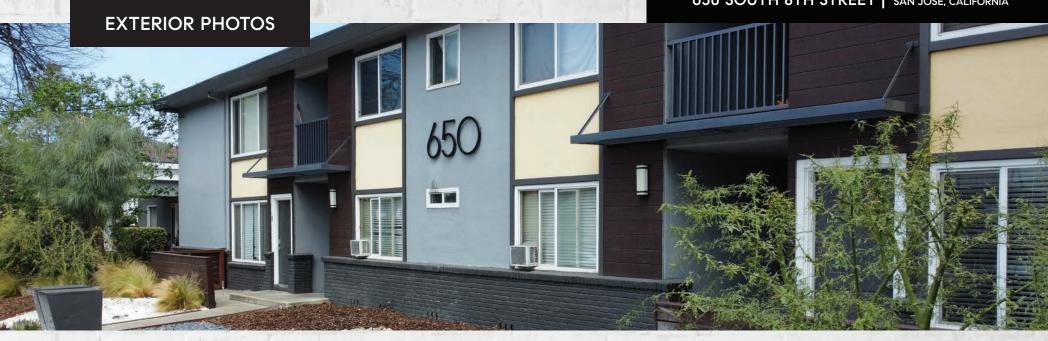
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1-Bedroom/1-Bathroom



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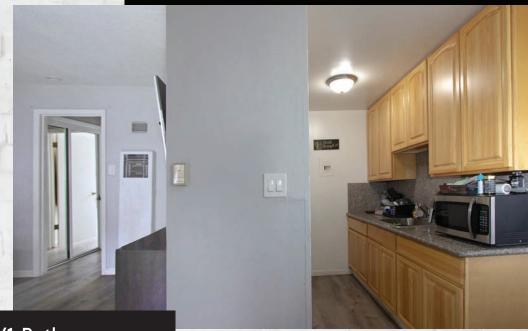
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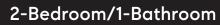
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1-Bedroom/1-Bathroom

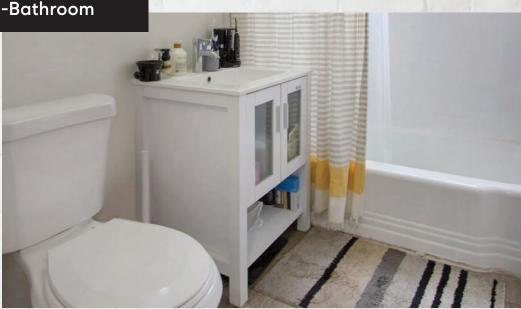


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# Courtyard & Parking



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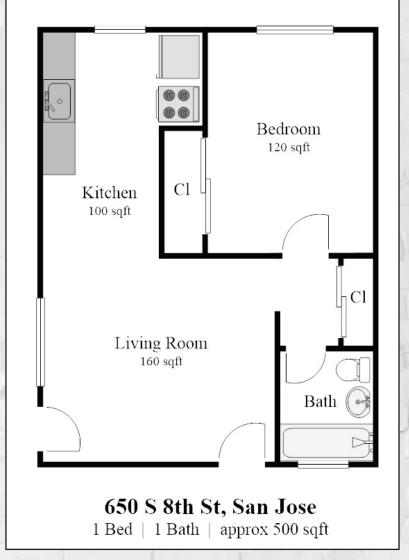
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## **FLOORPLANS**





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988 Howard Avenue (Suite 300)

Burlingame, CA 94010

#### LOCATION OVERVIEW | Tax Map 23) REED ADDN. LEWIS SUBD . KALANA TRACT NINTH BLK. 20 71721 627 649 617 661 663 735 737 68,92 46,34 76 50' 106 14 <u>15</u> 13 104 18 19 20 77 78 ST. 5 650 STREET 8 Z 5 98 ₩ <u>100</u> 99 68.92 68.92 68.92 630 660 C.L.M. 17803661 HOME INVEST. TR. S. A. J. HALL SUBD .-EIGHTH BLK. 26 TRACT NO. 9621 715 27. 633 611 665 651 68.92 68.92 45.97 45.97 45.97 91.90 45.97 45.97 45.97 LOT 1 0.26 AC. <u>35</u> <u>36</u> <u>37</u> <u>38</u> 44 5 111 2 3 6 8 9 MARGARET 91.92 REED 26 R.O.S. 695/39 3 34 COMPASS Cameron D. Foster **Nate Gustavson** Senior Vice President Senior Vice President COMMERCIAL

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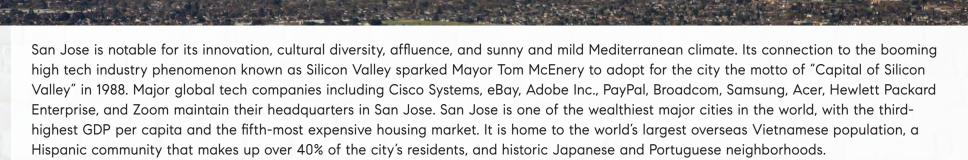
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San Jose is home to several colleges and universities. The largest is San Jose State University, which was founded by the California legislature in 1862 as the California State Normal School, and is the founding campus of the California State University (CSU) system. Located in downtown San Jose since 1870, the university enrolls approximately 30,000 students in over 130 different bachelor's and master's degree programs. The school enjoys a good academic reputation, especially in the fields of engineering, business, computer science, art and design, and journalism, and consistently ranks among the top public universities in the western region of the United States.

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